

**BUSINESS ADMINISTRATION MASS TRANSFER OPTION – B023**  
**A.S. in Business Administration**

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E-Institutue: <http://webtide.hccdl.org>      Courses in red are not available online.

The Business Administration MassTransfer Option is for students who plan on transferring to the University of Massachusetts Amherst as well as the other Massachusetts State colleges and universities. For students unsure of their future transfer plans, they should enroll in this program. Upon graduating from this program, students will be able to interpret accounting data, analyze financial statements and solve complex accounting scenarios, apply the marketing concept, appreciate the role of law in business, define traditional functions of management and their contribution to strategic planning and calculate and quantify data to make business decisions.

<b>Term/Grade</b>	<b>Course Number</b>	<b>Course Name</b>	<b>Course Credits</b>	
	<b>GENERAL EDUCATION REQUIREMENTS</b>			<b>20</b>
_____	ENG 101	Language and Literature I	3	
_____	ENG 102	Language and Literature II	3	
_____	ECN 101	Principles of Economics I	3	
_____	ECN 102	Principles of Economics II	3	
_____	_____	Laboratory Science (D) _____	4	
_____	_____	Laboratory Science (D) _____	4	
	<b>PROGRAM REQUIREMENTS</b>			<b>44-45</b>
_____	ACC 111	Principles of Accounting I	4	
_____	ACC 112	Principles of Accounting II	4	
_____	ACC 205	Managerial Accounting <sup>1</sup>	3	
_____	BUS 115	Computer Applications <b>or</b>		
_____	CSI 111	Computer Concepts w/Applications	3-4	
_____	LAW 211	Business Law	3	
_____	MGT 230	Principles of Management	3	
_____	MKT 240	Principles of Marketing	3	
_____	_____	Humanities Electives (C) _____	3	
_____	_____	Humanities Electives (C) _____	3	
_____	_____	Humanities Electives (C) _____	3	
_____	_____	Math Electives (D) _____	3	
_____	_____	Math Electives (D) _____	3	
_____	_____	Social Science Elective (B) _____	3	
_____	_____	General Elective _____	3	
		<b>Total Credits</b>		<b>64-65</b>

**NOTES:**

Students are advised to confer with the Transfer Coordinator or their academic advisor, as transfer institutions periodically change math requirements. Students planning to attend a transfer institution listed below **MUST** take that institution's required math courses as indicated:

- UMass Amherst: MTH 162 and MTH 142
- Westfield State College: MTH 162 and MTH 142

Students not planning to attend UMass at Amherst or Westfield State College should see their advisor for the appropriate math courses for the chosen institution.

**NOTE:** MTH 162 has MTH 104 or adequate score on math placement test as a pre-requisite. Students transferring to Bryant University, Salem State College, UMass Amherst or Westfield State College who do not place into MTH 162 should therefore take MTH 104 as the general elective.