

BUSINESS ADMINISTRATION-GENERAL TRANSFER OPTION – B034
A.S. in Business Administration

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 E-Institutue: <http://webtide.hccdl.org> **Courses in red are not available online.**

If students are planning to transfer to the University of Massachusetts Amherst, or one of the Massachusetts State Colleges or Universities, they must enroll in the Business Administration MassTransfer Option.

The Business Administration transfer NON-COMPACT TRANSFER OPTION focuses on general business and prepares students for transfer to four-year institutions outside of the Massachusetts system of public higher education. Upon graduating from this program, students will be able to interpret accounting data, analyze financial statements and solve complex accounting scenarios, apply the marketing concept, appreciate the role of law in business, define traditional functions of management and their contributions to strategic planning and calculate and quantify data to make business decisions.

Term/Grade	Course Number	Course Name	Course Credits	
		GENERAL EDUCATION REQUIREMENTS		20
_____	ENG 101	Language and Literature I	3	
_____	ENG 102	Language and Literature II	3	
_____	ECN 101	Principles of Economics I	3	
_____	ECN 102	Principles of Economics II	3	
_____	_____	Laboratory Science (D) _____	4	
_____	_____	Laboratory Science (D) _____	4	
		PROGRAM REQUIREMENTS		23-24
_____	ACC 111	Principles of Accounting I	4	
_____	ACC 112	Principles of Accounting II	4	
_____	ACC 205	Managerial Accounting ¹	3	
_____	BUS 115	Computer Applications or		
_____	CSI 111	Computer Concepts w/Applications	3-4	
_____	LAW 211	Business Law	3	
_____	MGT 230	Principles of Management	3	
_____	MKT 240	Principles of Marketing	3	
		PROGRAM ELECTIVES		21
_____	_____	Humanities Electives (C) or Business Electives ² _____	3	
_____	_____	Humanities Electives (C) or Business Electives ² _____	3	
_____	_____	Humanities Electives (C) or Business Electives ² _____	3	
_____	_____	Math Electives (D) _____	3	
_____	_____	Math Electives (D) _____	3	
_____	_____	Social Science Elective (B) _____	3	
_____	_____	General Elective _____	3	
		Total Credits		64-65

NOTES:

¹ Students transferring to Bay Path College should take BUS 245 instead of ACC 205.

² Select from: ACC, BUS, CSI, HCA, LAW, MGT, MKT, SEC, SPO. Students should check with their academic advisor to be sure that their choices will transfer to their selected institutions.

³ Select from MTH 160 (D), MTH 162(D), MTH 111(D), MTH 112(D), or MTH 142(D). Students will not receive credit for both MTH 162 and MTH 111.

- Students are advised to confer with the Transfer Coordinator or their academic advisor, as transfer institutions periodically change math requirements.
- Students planning to attend a transfer institution listed below **MUST** take that institution's required math courses as indicated:
 - Western New England College: MTH 142 and MTH 160
 - Elms College: MTH 142 and student's choice of MTH 160, 162, 111, or 112
 - Bay Path College: MTH 142 and MTH 160
 - American International College: MTH 160 and MTH 142